



Location

United States, Puerto Rico and Canada

Key Services

- Move planning
- Space planning and office furniture management
- Office and industrial moving
- Furniture installation and reconfiguration
- Portable storage
- Office furniture rental
- Technology relocation and desktop support services
- Office FF&E decommissioning

The Facts

400

employees relocated

68

offices and warehouses relocated, renovated and/or decommissioned

12-Month

timeline

One Team

Suddath and CBRE



The Challenge

When it was announced that the world's largest electronic security product, installation and services company would be separating into three independent companies, they were faced with the tremendous challenge to physically separate the occupancy, furniture, fixtures and equipment in 68 locations across the United States, Canada and Puerto Rico over a 12-month window. Their mission critical challenge was to boost planning and relocation capacity in a very short period of time and establish a delivery framework that would ensure a consistent level of service across a very diverse portfolio of activity without compromising core business operations. Nothing can prepare a facilities and real estate organization for such a massive amount of work in a short period of time. The client quickly realized the need to identify key suppliers to ramp up for the massive work load. Not only did they need to identify key providers, it was critical to find partners that complemented each other in the planning and delivery process.

Project Goal: Separate the occupancy, furniture, fixtures and equipment in 68 locations across the United States, Puerto Rico and Canada over a 12-month window.



The Solution

Enter Suddath® Workplace Solutions and CBRE who partnered to provide comprehensive relocation solutions on a national and global basis. Fusion clients benefit by leveraging our combined experience and resources to meet complex relocation challenges. CBRE and Suddath quickly mobilized resources to plan and carry out the massive multi-location project which included a full-time team of dedicated planning staff complemented by our global footprint and extended network of agent providers. In partnership with CBRE, Suddath provided scalable resources to manage the extreme volume of work and deployed a consistent process to ensure continuity, accountability and positive outcomes without business disruption.

Client Testimonial

"The Fusion partnership allowed for deep strategy-level relationships that materialized immediately. The Suddath/Fusion offerings scaled quickly and built immediate momentum in solving complex relocation challenges. When you add the global reach, it is an unbeatable equation."